

# The **SHELBY REPORT**

*"Serving the grocery industry in Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, Tennessee and Virginia for 40 years"*



## SUPPLY SIDE

### **KOM INTERNATIONAL FINE-TUNES THE SUPPLY CHAIN**

KOM International has been providing supply chain consulting services to distribution companies internationally since 1963.

Over the years, the Montreal-based firm has implemented more than 2,600 projects for some of the world's largest and most complex distributors, yielding billions of dollars in savings. KOM team members immerse themselves in the distributor's business to attempt to understand all the issues that impact the business. Efficiency and productivity targets are based on industry benchmarks KOM has developed through more than four decades of working in various business segments.

According to senior partner Keith Swiednicki, "Over 75 percent of our active business is with companies that have already benefited from our services. Complex decisions need to be made to optimize the overall cost of distribution, and KOM International is in the business of helping companies sort it all out."

KOM recently partnered with California grocer Stater Bros. Markets on a 10-year project involving both long- and short-term recommendations. KOM designed and implemented different operating strategies to be used within Stater's existing facilities to accommodate existing as well as future growth. Stater and KOM have worked together for more than 20 years.

"What separates KOM from the rest of the pack is our zeal to implement recommended changes so that every cent of savings is captured," Swiednicki said. [www.komintl.com](http://www.komintl.com).